



FSD FINANCIAL SERVICES

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| SPDA | PRODUCT | INTEREST RATE | RATE GUAR. | MIN GUAR. | SURRENDER CHARGE | ISSUE AGE | MIN./MAX. PREMIUM | AVAILABLE STATES | WITHDRAWALS | COMMENTS | BASE COMM. |
|--|----------------------------------|--|----------------|---------------------------------------|---|---|---|---|--|--|--|
| Liberty Bankers (Capital Life) B++ by A.M. BEST | Bankers Premier | 3.00% Guaranteed all 5 Yrs | | 1.00% | 5 Years: 8%, 7%, 6%, 5.5%, 4.5%, 0% +/- MVA 1st 5 Yrs | 0 - 90 | \$10,000 | All except: CT,DE,MAMN, NY,NH, NJ,RI | Accum Interest Twice Yearly or Monthly Int if greater than \$100 | Nursing Home & Disability Waiver Full Death Benefit Of The Accumulation Value | 2.00% (0-80) 0.40% (81-90) |
| | Bankers Premier Plus | 3.00%: 3.80% Yr 1 2.80% Yrs 2-5 | 5 Years | 1.00% | 5 Years: 8.1%,7.3%,6.4%, 5.5,4.5%,0% +/- MVA 1st 5 Yrs | 0 - 90 | \$10,000 | All except: CT,DE,MAMN, NY,NH, NJ,RI | Accum Interest Twice Yearly or Monthly Int if greater than \$100 | Nursing Home & Disability Waiver Full Death Benefit Of The Accumulation Value | 2.00% (0-80) 0.40% (-90) |
| | Bankers 7 | 2.75% Guaranteed all 7 Yrs | | 1.00% | 7 Years: 0-55: 12,11,10,8,6,5,4,0 56: 8,7,6,5,4,5,3,5,2,5,0% +/- MVA 1st 7 Yrs | 0-85 | \$10,000 | All except: CT,DE MN,NY, NH,NJ,RI, | Accum Interest Twice Yearly or Monthly Int if greater than \$100 | Nursing Home & Disability Waiver Full Death Benefit Of The Accumulation Value | 4.00% (0-80) 2.00% (-85) |
| | Bankers 7 Premier | 3.05% Guaranteed all 7 Yrs | | 1.00% | 7 Years: 0-55: 12,4,11,5,10,5,8,5, 6,5,5,5,4,5% 56+: 8,1,7,1,6,1,5,1, 4,5,3,5,2,5% +/- MVA (No MVA-PA) | 0-85 | \$10,000 | All except: AL,CT,DE, ID, IA,MN, MT,NV NH,NJ,NM,NY OR,RI | Accum Interest Twice Yearly or Monthly Int if greater than \$100 | Nursing Home & Disability Waiver Full Death Benefit Of The Accumulation Value | 2.15% (0-80) 0.45% (-85) |
| | Liberty Choice Liberty Select | 3.00% Year 1 (2.00% Base Rate) 3.60% Year 1 (2.10% Base Rate) | | 1.00% | 5 Year MVA: 8, 7, 6, 5, 4% 7 Year MVA: 0-55: 12,11,10,8,6,4,2 56+: 8,7,6,5,4,3,2 | 5 Year: 0 - 90 7 Year: 0 - 90 | \$5,000 Single; \$100 Monthly Additions | All except: AL,AK,CT,DC,HI ME,MA,MN,MO ND,NH,NJ,NY, ND,OR,PA,RI, VT,WY | Accum Interest Twice Yearly or Monthly Int if greater than \$100 | Nursing Home & Disability Waiver Full Death Benefit Of The Accumulation Value | 5 yr 4.00% (0-80) 2.00% -90) 7 yr 5.50% (0-80) 2.50% -85) |
| LIQUID | Bankers Accumulator (Flexible) | 1.00% | 1 Year | 1.00% | NONE | 0 - 100 (85 in OK) | \$10,000 | All except: AK, CT, DC, DE, MN, NH, NJ, NY, RI | 100% Liquid - must maintain \$10,000 value Additional deposit \$1,000+ | Full Death Benefit Of The Accumulation Value | 0.50% -80 0.40% -100 Paid as monthly trail |
| Capital Life States AK, AL, DC, HI, MA, ME, MI, MO, TX, VT | Bankers 3 | 3 Year - 2.00% | | 1.00% | 3 Year MVA: 8,7,6,0% | 3 Year: 0 - 90 | \$10,000 | All except: CT,MN, NY, NH,NJ,RI | Accum Interest Twice Yearly or Monthly Int if greater than \$100 | Nursing Home & Disability Waiver Full Death Benefit Of The Accumulation Value | 3 yr 2.00% (0-80) 1.00% -90) 5 yr 3.25% (0-80) 1.50% -90) |
| | Bankers 5 | 5 Year - 2.65% | | 1.00% | 5 Year MVA: 8,7,6,5,4,0% | 5 Year: 0 - 90 | | | | | |
| | Elite 3 | 3 Year - 2.15% | | 1.00% | 3 Year MVA: 7,9,7,6,2,0 5 Year MVA: 7,9,7,6,2,5,3,4,4,0 7 Year MVA: 7,9,7,6,2,5,3,4,4,3,5,2,7 9 Year MVA: 7,9,7,6,2,5,3,4,4, 3,5,2,7,1,8,0,9,0 | 3 & 5 Yr: 0 - 90 7 Yr: 0 - 85 9 Yr: 0-80 FL CA 15 Yrs Less | \$10,000 | All except: CT, DE, MN, NH, NY,NJ, NY,RI | NONE It is all in the accumulation rates! | Surrender at death Surviving spouses may elect to continue the policy and avoid surrender charges. Non-spousal beneficiaries may reduce or avoid charges by taking a periodic income | 3 yr. 2.00% 5 yr. 2.25% 7 yr. 2.50% 9 yr. 2.75% (All Ages) |
| | Elite 5 | 5 Year - 3.10% | | 1.00% | | | | | | | |
| Guarantee Income Life B++ By A.M. Best | Guaranty | 4 Year - 2.60% 6 Year - 3.25% 8 Year - 2.80% | | never be less than 1% or more the 3%. | 8,7,6,5,0% 8,7,7,6,5,4,0% 8,7,7,6,5,4,3,2,0% 6 & 8 Yr vary in FL,IL,UT / MVA | 4 Year To 100 6 & 8 Yrs To 79 | \$5,000 (\$2,000 qual) | AL,AR,AZ,CA, CO,FL,GA,IA,IL,I N KS,KY,LA,MI,MO MS,MT,NC,ND, NE,NM,NV,OH, OK,OR,SC,TN, | 100% of Accumulated Interest Minimum interest payment - \$100 | *Full Death Benefit | 4 Year: 1.60% -79 0.80% -80+ 6&8 Year: 2.00% -79 |

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|--|--|---|--|---|---|--|--|--|--|---|--|
| BANKERS B by A.M. BEST | SDPA 5 and 7 | 5 Year - 3.25% 7 Year - 3.50% | | Varies By State | 9,8,7,6,5,0 9,8,7,6,5,4,3 NO mva | 0-85 | \$10,000 \$500,000 | All <u>except</u> : CA,CT,IA,ME, MA,MT,NH,NJ, NY,OR,RI, VT,WI 7 Year also <u>not</u> : DC,DE,FL,ND,SD | •Interest available after 30 days. •10% accumulation value available after 1st yr. •RMD Friendly and included in 10% withdrawal. | •Withdrawal charges are waived in the event of the annuitant's death, Withdrawal charges apply at the death of a non-annuitant owner during the withdrawal charge period | 5 yr 2.25% 7 yr 2.25% (reduce by 1.00% 81+) |
| | SPDA Select | 5 Year - 3.05% | | Varies By State | Recurring mva 9,8,7,6,5 30 Day Window | 0-90 (0-65 Qualified) | \$10,000 \$500,000 | All <u>except</u> : CA,CT,DE,FL, IA,ME,MA,MT, ND,NH,NJ,NY, OR,SD, RI,VT,WI | RIDERS LOWER RATE BY: •RMD -0.08% •72(t) -0.05% •Accum. Interest -0.05% •10% Withdrawal -0.10% | RIDERS LOWER RATE BY: • Death Benefit -0.35% • Terminal Illness / Nursing Home Care Rider -0.10% | 2.50% -80 1.25% -90 |
| | INTEREST PLUS+ | 5 Year - 4.15% (3.09% Yield after Load) | | Varies By State | Recurring mva 1,1,1,1,1 30 day window | 0-90 (0-65 Qualified) | \$10,000 \$500,000 | All <u>except</u> : CA,CT,DE,FL, IA,ME,MA,MT, ND,NH,NJ,NY, OR,SD, RI,VT,WI | Unlimited withdrawals (minimum \$1,000) each withdrawal will be subject to a 1% redemption fee schedule. | Up Front Sales Load 5.00% of initial premium | 2.25% -90 |
| AMERICAN NATIONAL A A.M. BEST A S&P | Palladium MYG Annuity | <u>Term:</u> Year 1 5yr 3.30% 6yr 2.70% 7yr 3.65% 8yr 2.85% 9yr 4.70% 10yr 3.85% | <u>Guarantee:</u> 2.30% 2-5 2.70% 2-6 2.65% 2-7 2.85% 2-8 2.70% 2-9 2.85% 2-10 | <u>Yield:</u> 2.50% 2.70% 2.79% 2.85% 2.92% 2.95% | <u>5-10 Years: MVA</u> 8,8,8,7,6 8,8,8,7,6,5 8,8,8,7,6,5,4 8,8,8,7,6,5,4,3 8,8,8,7,6,5,4,3,2 8,8,8,7,6,5,4,3,2,1 | 0-85 | \$5,000 NQ \$1,000,000 Rates Based on \$100,000 under rate 0.10% less | All <u>except</u> : UT (rates in NY vary) | •10% of account value avail- able starting 2nd year. •Systematic withdrawal available in 30 days - Must take all interest | •Full death benefit •Confinement Waiver and Disability Waiver • <u>Commission reduced 80+</u> <u>3 and 4 year reduce by 1%</u> <u>all other reduced by 2%</u> | 5 yr. 2.5% 6 yr. 2.5% 7 yr. 2.5% 8 yr. 2.5% 9yr. 3.0% 10yr. 4.0% (0-79) |
| | •Deposits UNDER \$100,000 LESS 10bps 0.10% to rate | | | | | | | | | | |
| STANDARD INSURANCE A by A.M. BEST | FGA 5 FGA 6 | <u>\$15,000</u> <u>\$100,000</u> 5yr. 2.50% 2.60% 6yr. 2.55% 2.65% | | 1.00% After guarantee | <u>5 or 6 Years:</u> 8,7,6,5,4,0 8,7,6,5,4,3,0 with MVA | 0-90 | \$15,000/ \$1,000,000 | All <u>except</u> : NY | •Interest payments OK immediately (NO 10% Avail) •Additional Premiums in first 90 days OK. | •Terminal condition and nursing home waivers - not in MA •Full Death Benefit / No commission charge back | 5 yr. 2.0% 6 yr. 2.0% (50% 81-85) (CALL 86-90) |
| | FGA 7 FGA 10 | <u>\$15,000</u> <u>\$100,000</u> 7yr. 2.60% 2.70% 10yr. 2.65% 2.75% | | 1.00% After guarantee | <u>7 or 10 Years:</u> 8,7,6,5,4,3,2,0 8,7,6,5,4,3,2,1,0,9,0 with MVA | FGA 7 18-90 FGA 10 18-80 | \$15,000/ \$1,000,000 | All <u>except</u> : NY, 10 year in CA | •Interest payments OK immediately (NO 10% Avail) | •Additional Premiums in first 90 days. •Full Death Bene. | <u>7 Year:</u> 2.00% -80 1.00% -85 <u>10 Year:</u> 3.00% -80 |
| Guggenheim B++ by AM BEST | Preserve Multi-Year Guaranteed Annuity | <u>\$10,000</u> <u>\$250,000+:</u> 3yr 2.25% 2.35% 4yr 2.50% 2.60% 5yr 2.80% 2.80% 6yr 2.90% 3.00% 7yr 3.00% 3.10% 8yr 3.05% 3.15% 9yr 3.10% 3.20% 10yr 3.20% 3.30% | | 1.00% | <u>3-10 Years: MVA</u> 7,6,5 7,6,5,4 7,6,5,4,3 7,6,5,4,3,2 7,6,5,4,3,2,1 7,6,5,4,3,2,1,1 7,6,5,4,3,2,1,1,1 7,6,5,4,3,2,1,1,1,75 | 0-90 Qualified & Non- Qualified | Q: 5,000 NQ:10,000 | All <u>except</u> : NJ,NY | •10% of the previous anniversary •RMD's allowed in all years (chargebacks in Year 1). •Full account value at death. | •Can annuitize at any time. minimum of 10 years, or for 5 years after the initial guarantee period. •The MVA is not applied in the states of DE, MO, OR, PA & WA Commission reduced in these states.) | 3 yr. 1.0% 4 yr. 1.75% 5 yr. 2.5% 6 yr. 2.5% 7 yr. 2.5% 8 yr. 2.5% 9yr. 2.5% 10yr. 3.0% (0-80) |
| | | | | | | | | | | | |
| EquiTrust Life B++ By A.M. Best | CERTAINTY SELECT | 3 Year - 2.25% 5 Year - 2.60% 6 Year - 2.75% 8 Year - 2.85% 10 Year - 3.00% | | 87.5% of premium paid at 1-3% | 10,10 9 10,10,9,9,8 10,10,9,9,8,8 10,10,9,9,8,8,7,7 10,10,9,9,8,8,7,7,6,5 30Day Window/MVA | 0 - 90 last birthday | \$10,000/ \$1,000,000 | All <u>except</u> : NY | •Cumulative interest earned may be withdrawn at any time without Surrender •Surrender Charges may vary by state or with the optional rider. | •Upon death of first Owner, Accumulation Value •Nursing Home Waiver | <u>3 Year:</u> 2.00% -80 1.50% -90 <u>5-10 Year:</u> 3.00% -80 2.25% -90 |


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|---|--------------------------------------|----------------|--------------|----------------|--|---|---|--|---|--|--|
| 800-373-9697 | | | | | | | | | | | |
| Atlantic Coast B++ A.M. BEST B- Weiss | SAFE HAVEN COMPOUND INTEREST | Term: Year 1 | Guarantee: | Yield: | Surrender 10 Yrs: 9,8,7,6,5,5,5,5,5,5,5 30 Day Option: 30 days prior to the end of any guarantee period Surrender Charges and MVA will not apply Over age 92 surrender is 5% Oregon Rule and approvals vary call for details! | 0-90 (lower in some) | \$5,000 \$1,000,000 | ONLY IN: AL,AR,AZ, CO,FL,GA,IA, IN,IL,KY,LA,MD MS,MO,NM,NC, OK,OR,SC,TN, TX,UT,VA,WV | Add On Features Will Reduce Rate as below: Full Death Benefit -0.25% 10% Withdrawal -0.15% Interest Withdrawal -0.05% | If the optional Death Benefit Feature is not selected the Death Benefit is equal to the Cash Surrender Value in a lump sum, the Full Account Value in annual payments over a 5-year period. | 5&6 Year: 2.00% -80 1.00% -90 7&10 YR: 2.25% - 80 1.15% - 90 20 Year: 2.75% - 75 |
| | | 5yr 4.20% | 3.20% 2-5 | 3.40% | | | | | | | Rate 3.00% 3.50% 4.00% 4.50%=3.75% |
| Rates Vary In FL & Inc Death Bene. | SAFE HARBOR SIMPLE INTEREST | Term: Year 1 | Guarantee: | Yield: | and MVA will not apply Over age 92 surrender is 5% Oregon Rule and approvals vary call for details! | 0-90 (lower in some states) | \$5,000 \$1,000,000 | ONLY IN: AL,AR,AZ, CO,FL,GA,IA, IN,IL,KY,LA,MD MS,MO,NM,NC, OK,OR,SC,TN, TX,UT,VA,WV | Add On Features Will Reduce Rate as below: Full Death Benefit -0.25% 10% Withdrawal -0.15% Interest Withdrawal -0.05% | If the optional Death Benefit Feature is not selected the Death Benefit is equal to the Cash Surrender Value in a lump sum, or Full Account Value in annual payments over a 5-year period. | 5&6 Year: 2.00% -80 1.00% -90 7&10 YR: 2.25% - 80 1.15% - 90 20 Year: 2.75% - 75 |
| | | 5yr 4.44% | 3.44% 2-5 | 3.40% | | | | | | | Rate 3.45% 4.45% 6.45% 7.45%=3.75% |
| American Equity A- A.M. BEST BBB+ S&P | Guarantee Series | 5 Year - 2.35% | | 90% @ 1.50% | 5-7 Years: MVA 8,7,6,5,4 8,7,6,5,4,3 8,7,6,5,4,3,2 30 day exit window | 0-85 | \$10,000 \$1,500,000 75 & over reduces \$250K each 5 yrs | All except: NY | •Full accumulation value as of the date of death | •Accumulated Interest payments after year 1 | 3.00% 2.10% (76-80) 1.5% 81+ |
| Western United Life Assurance Company B+ A.M. BEST | WULA Choice | \$10,000 | \$250,000+ : | | With MVA: 9,8,7,0% 9,8,7,6,5,0% 9,8,7,6,5,4,0% 9,8,7,6,5,4,3,0% 9,8,7,6,5,4,2,5,2, 1.5,0,9,0% | 3 Yr. 0-97 5,6,7 Yr. 0-85 10 Yrs. 0-75 | \$10,000/ \$1,000,000 | ONLY IN: AK,AL,AR,CO, GA,HI,IA,ID,IL,IN, KS,KY,LA,MA, MD,ME,MI,MO, MS,MT,NC,ND, NE,NH,NM,NV, OH,OK,PA,RI, SC,SD,TN,TX, UT,VA,VT,WA, WI,WV,WY | Interest available after first year. | •Full Death Benefit •Annuitization after the 5th yr. | 3 yr 1.20%* 5 yr 2.00% 6 yr 2.20% 7 yr 2.40% 10 yr 2.6% 0-75 50% Reduction 76+ |
| Manhattan Life B+ A.M. Best | Preferred Choice | 3 Year - 1.75% | | | 3,5,6 & 7 Years: 6.5,4.0 8,7,6,5,4,0 8,7,6,5,4,3,0 8,7,6,5,4,3,2,0 | 3 Yr 0-99 0- 84 on all others | \$10,000 \$1,000,000 | All except: ND,ME,SD | •3 Year Accum Interest RMD Only •15% Per Calendar Year | NO MVA - Full Death Benefit | 3 yr 1.20%* 5 yr 2.00% 6 yr 2.20% 7 yr 2.40% 0-84 *0.80% 91+ |
| New York Rates 0.10% Lower | Premium Preferred | 5 Year - 2.50% | | | 5 & 7 Years: 8,7,6,5,4,0 8,7,6,5,4,3,2,0 | 0-84 | \$10,000 \$1,000,000 | All except: CA,ND,ME,SD | •3 Year Accum Interest RMD Only •15% Per Calendar Year | NO MVA - Full Death Benefit | 5 yr 2.00% 7 yr 2.40% |
| Oxford Life A- By A.M. Best | MULTI- SELECT | 3 Year - 2.45% | | 1.00% | 10,9,8 10,9,8,7 10,9,8,7,6 10,9,8,7,6,5 10,9,8,7,6,5,4 10,9,8,7,6,5,4,3 10,9,8,7,6,5,4,3,2 10,9,8,7,6,5,4,3,2,1 30Day Window/MVA | 3-7 Yrs. 18-80 8 Yrs. 18-79 9 Yrs. 18-77 10 Yrs. 18-75 | \$10,000/ \$1,000,000 \$500,000 (76+) | All except: AL,NY,MS,MT WV,VT | •All interest earned only in the first contract year, may be withdrawn immediately •10% Free Withdrawal Provision after the first contract year | •Waiver of Surrender Charges for: Home Health Care Benefit, Terminal Illness Benefit, Nursing Home Benefit | 3 yr. 1.00% 4 yr. 1.27% 5 yr. 2.50% 6 yr. 1.25% 7 yr. 2.50% 8 yr. 1.45% 9yr. 2.75% 10yr. 3.0% (0-75) over 1.0% Less |

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|--|-------------------------------|--|---|---|---|---|--|---|---|---|---|
| Minnesota Life A+ A.M. BEST AA- S&P | Secure Option Select | \$15,000 5yr 1.95% 7yr 2.45% 9yr 2.80% | \$100,000+ 2.15% 2.65% 3.00% | 1.50% | 5,7, or 9 Year 9,9,8,7,6 9,9,8,7,6,5,4 9,9,8,7,6,5,4,3,2,0 30 day exit window at the end of period | 0-90 (0-85 in OK) | \$5,000/ \$2,000,000 | All except: AL,AR,CA,CT IN,MI,MN,MO, NJ,NY,WI WA | •10% or less of the prior contract anniversary value. In the 1st year of the 10% of contribution. •RMD above 10% OK •Systematically withdraw 1st-25th Minimum is \$250. | •Full Death Benefit as of date we receive proof of death. •Nursing home Not in MA | 5 yr 2.50% 7 yr 3.00% 9 yr 3.50% (0-80) 5 yr 1.00% 7 yr 1.25% 9 yr 1.50% (81-85) |
| | Secure Option Focus (ROP) | Guar: 10K-35K 1 Yr: 3.00% Base: 2.00% 3 Yr: 2.25% Base: 2.25% 5 Yr: 2.25% Base: 2.25% 7 Yr: 2.25% Base: 2.25% | 35K-99K 3.20% 2.20% 2.45% 2.45% 2.45% 2.45% | 100K+ 3.30% 2.30% 2.55% 2.55% 2.55% 2.55% | | 7 Years: With MVA: 7,7,7,6,5,4,3 30 day window after guarantee period on 5 year and 7 year the but do not reset on renewal. | 0-88 | \$10,000 \$1,000,000 | All States Approved | •Penalty free withdrawals available after 1st 30 days •10% accumulation value available •RMD Friendly | •Return of Purchase Payment Guarantee: The surrender value guaranteed at least equal to premium, less prior withdrawals. •2 Year charge back of commission for ROP. •Health Care Facility Waiver in most state. •Death benefit contract value. |
| Lincoln National (Old JP) A+ A.M. BEST AA- S&P | MY Guarantee Plus | \$15,000 5yr 2.10% 6yr 2.20% 7yr 2.30% 8yr 2.40% 9 yr 2.50% 10yr 2.60% | \$100,000+ 2.10% 2.35% 2.45% 2.55% 2.65% 2.75% | | With MVA: 6,6,5 6,6,5,4 6,6,5,4,3 6,6,5,4,3,2 6,6,5,4,3,2,1,0 | 0-85 | \$10,000/ \$1,000,000 | All except: (NY Rates vary) | •10% free withdrawal and interest available after 30 days. | •Full Death Benefit •Annuitization after the 5th yr. | 5 yr. 2.0% 6 yr. 2.25% 7 + 2.50% (0-75) 76-80=65% 81+ Call |
| NO LOAD / FEE BASED ADVISOR LINE | | | | | | | | | | | |
| WS LIFE A+ A.M. BEST AA S&P | Multi-Vantage | 4 Years 2.05% Yr1 2.80% 1.80% 2-4 5 Years 2.30% Yr1 3.10% 2.10% 2-5 7 Years 2.69% Yr1 3.55% 2.55% 2-7 10 Years 2.90% Yr1 3.80% 2.80% 2-10 | | 1.00% After Guarantee period | 4 Years:W/ MVA 8,8,7,7 5 Years:W/ MVA 8,8,7,7,6 7 Years:W/ MVA 8,8,7,7,6,5,4 10 Years:W/ MVA 8,8,7,7,6,5,4,3,2,1 | 0-89 May Vary in FL and certain states | \$20,000 \$1,000,000 (750K age 76 up) | All except: ME,NH, SC,UT,VT,WA, | •10% available •NEW YORK RATES LOWER | •Death benefit based on full account value. •Nursing Home and Terminal Illness waiver. | FEE BASED NO LOAD / NO COMM Marketing Allowance 0.50% |
| Fraternal Carriers With Member Benefits! | | | | | | | | | | | |
| FCSLA A- A.M. BEST First Catholic Slovak Ladies Association | Platinum Elite (Flex Premium) | 3.25% until 12/30/2017 Rate Adjusts Quarterly 2.50% Contract Minimum | | | Surrender 10 Yrs: 9,9,8,7,6,5,4,3,2,1,0 From contact issue date no matter when deposits are made. No rolling surrender | 0-79 | \$250 \$500,000 | All except: MS,NH | •allows a one-time, per contract year, 10% penalty free withdrawal •interest only payments or another type of periodic payment. | •Full Death Benefit •Flexibility no rolling surrender charges •No surrender charges if the annuitant confined to a Nursing Home; a Declared; at the death of the annuitant. | 2.50% (0-79) All Premium at any time |
| | Silver Elite FPDA | Rate May Adjusts Quarterly 2.75% until 12/30/2017 2.00% Contract Minimum | | | 5 Year MVA: 6,5,4,3,2,0% | 0-85 | \$250 \$500,000 | All except: MS,NH | •allows a one-time, per contract year, 10% penalty free withdrawal •interest only payments or another type of periodic payment. | •Full Death Benefit •Flexibility no rolling surrender charges •No surrender charges Nursing Home; lives in a Declared Federal Disaster | 2.50% (0-79) All Premium at any time |
| | Gold Elite FPDA | 3.00% until 12/30/2017 2.00% Contract Minimum | | | 7 Year MVA: 8,7,6,5,4,3,2, 0% | | | | | | |
| Royal Neighbors (RNA) A- By A.M. Best | Choice Series | \$20,000 3 year 1.00%* 1.10% 5 year 3.00% 3.00% 6 year 2.00% 2.05% *\$50,000 min on 3 year! | | 1.00% after guarantee | 8,7,6, (30 day wind) 8.5,7,5,7,6,4, 0 8.5,7,5,7,6,5,4,5, 0 NO MVA | Annuitant 0-85 NQ Owner 16-99 NQ 16 -85 Q | \$20,000/ \$300,000 without carrier approval | All except: AK,AL,HI,IA, LA,MA, NH,NY | •Accumulated Interest payments OK immediately. •Annuitization bonus on 3Yr | •Full Death Benefit of owner unless owner over 75 is different than annuitant then cash surrender value will pay. | 3 yr. 1.5% 5 yr. 2.00% 100K+ if less 1.70% 6 yr. 2.75% (reduces 76+) |

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| SPDA  800-373-9697 | PRODUCT | INTEREST RATE | RATE GUAR. | MIN. GUAR. | SURRENDER CHARGE | ISSUE AGE | MIN./MAX. PREMIUM | AVAILABLE STATES | WITHDRAWALS | COMMENTS | BASE COMM. |
|---|---|--|---|---------------------------------------|--|---------------------------------|---|---|---|---|---|
| AIG A by A.M. BEST A+ S&P | American Pathway® Solutions MYG | \$15,000 5 year 2.50% 6 year 2.50% 7 year 2.40% 10 year 2.50% | \$100K+ 2.80% 2.80% 2.80% | CALL | <u>5-10 Years: MVA</u> 8,8,8,7, 6,5,4,3,2,1 30 day window after guarantee period | 0-85 0-70 Qual | \$10,000/ \$1,000,000 | <u>All Except:</u> IA,MN,MO,SC The 8 9 and 10 Year terms Not Avail. In NY | • After the first contract year, 15% of the previous anniversary • Activities of Daily Living | • If the spouse is the sole beneficiary may elect to become "owner" or receive a distribution. • Non-Spousal bene total distribution within five years | 5 yr. 1.5% 6 yr. 2.0% 7 yr. 2.0% 8 yr. 3.0% 9yr. 3.25% 10yr. 3.5% (0-75) 50% 76-85 |
| Guarantee Income Life B+ By A.M. Best | LTC AnnuiCARE CALL FOR CALIF PRODUCT | 4 Year - 2.60% 6 Year - 3.25% 8 Year - 2.80% | | never be less than 1% or more the 3%. | 8,7,6,5,0% 8,7,7,6,5,4,0% 8,7,7,6,5,4,3,2,0% 6 & 8 Yr vary in FL,IL,UT | 4 Year To 85 6 & 8 Yrs To 79 | \$36,500 - NonQual \$50,000 - Qualified (Must be at least 59%) 600K Max | <u>ONLY IN:</u> AL, AR, AZ, CA, CO, FL, GA, IA, IL, IN, KS, KY, LA, MI, MO, MS, MT, NC, ND, NE, NM, NV, OH, OK, OR, SC, TN, TX, UT, WA, WY | 100% of Accumulated Interest Minimum interest payment - \$100 | •Full Death Benefit | <u>4 Year:</u> 1.60% -79 0.80% -80+ <u>6&8 Year:</u> 2.00% -79 |
| <p>LTC Benefits: Home Health Care, Homemaker Services, Hospice Services, Personal Care Services, Assisted Living Facility Care, Alternative Care Services, Nursing Home Care, Respite Care, Adult Day Care at 50% of Daily Maximum (Includes Foster Care in OR) Adult Day Care at 50% of Daily Maximum (Includes Foster Care in OR)</p> <p>LTC Benefit Triggers: The insured must be certified by a Licensed Health Care Practitioner as: Being unable to perform, without substantial assistance, at least 2 of 6 Activities of Daily Living for a period of at least 90 days, or having a severe cognitive impairment, such as Alzheimer's Disease.</p> <p>Maximum Daily Benefit: Annuity Value divided by 730 days (2 years) Example: \$73,000 divided by 730 = \$100 Daily Maximum Benefit</p> <p>LTC Premium: % of Annuity Value based on the policyholder's age at issue. Approximately 1/3 the cost of traditional LTC insurance. LTC Premium is deducted from the annuity monthly.</p> <p>LTC Type: Tax-Qualified LTC Plan - Qualified LTC expenses are reimbursed after completion of the 90day Elimination Period. / Not a Partnership LTC Plan</p> <p>Underwriting: No Para-meds or Medical Records ordered / Ages 0-69 Telephone Interview - Ages 70-85 Face-to-Face Interview / Most Decisions within 3 Business Days of Interview</p> | | | | | | | | | | | |
| Sentinel Security B+ A.M. BEST B- Weiss | SAFE HAVEN COMPOUND INTEREST | 5 Year - 3.35% 7 Year - 3.50% 10 Year - 3.60% CA & FL 0.10% Lower* MN 0.20% Lower | | 1.00% | <u>5,7 or 10 Yr MVA:</u> 9,8,7,6,5% 9,8,7,6,5,5,5% 9,8,7,6,5,5,5,5,5% (Lower ages 90+) 30 Day Window PRIOR To End Of Guarantee Period | 0-90 (lower in some) | \$2,500 \$1,000,000 | <u>Not In :</u> AL,AK,CT,IN, MA,MI,OH,ME, MO,RI,TN,SC, NY,NJ,NH,VA, VT,WI,WV | <u>Add On Features Will Reduce Rate as below:</u> RM Distribution - 0.16% 10% Withdrawals - 0.08% Terminal Ill, Nursing - 0.15% 72(t) Withdrawal - 0.05% Full Death Benefit - 0.35%* Interest Withdraw - 0.08% | If the optional Death Benefit Feature is not selected the Death Benefit is equal to the Cash Surrender Value in a lump sum, the Full Account Value in annual payments over a 5-year period. | <u>5&7 Year:</u> 2.25% -80 1.50% -90 <u>10 YR:</u> 2.75% - 80 2.00% - 90 |
| Athene A- by AM BEST | Athene MYGA | <u>Term: \$5K - 99.9K</u> 3yr 1.45% 5yr 2.50% 7yr 2.60% Rates lower by 0.05% on 5 and 7 years in AK, CA, CT, DE, HI, MN, MO, NV, NJ, OH, OK, OR, PA, SC, TX, UT & WA | <u>\$100K ±:</u> 1.60% 2.65% 2.75% | | <u>3, 5 or 7 Years:</u> 8,8,7,0 8,7,6,5,4,0 9,8,7,6,5,4,3,0 Non MVA States CA,OR Lower rates 30 day exit window | 0-85 (0-83 on 5 and 7 year) | \$5,000 \$1,000,000 | All except: NY Non MVA States CA, OR Have Lower Rates | •Full accumulation value as of the date of death •10% Free Withdrawals | Terminal Illness Waiver and Confinement Waiver | <u>3 Year:</u> 1.30% -75 0.90% - 80 <u>5 Year:</u> 2.00% -75 1.80% - 80 <u>7 Year:</u> 2.50% -75 2.25% - 80 |
| Athene NY Annuity & Life Assurance Company A- by AM BEST | MaxRate MYGA | <u>5 year - 2.35% Yield:</u> (2.15% with enhanced liquidity) <u>7 year - 2.45% Yield:</u> (2.20% with enhanced liquidity) | | | <u>5 or 7 Years:</u> 7,6,5,4,3 7,6,5,4,3,2,1 With MVA 30 day exit window | 0-80 | \$10,000 \$1,000,000 | ONLY IN New York | •Full accumulation value as of the date of death •NO FEATURES Additional liquidity for a cost/lower rate, see rate sheet for details. | •NO FEATURES UNLESS ELECTED THROUGH: 10% Free Waiver - Substantially Equal Periodic Payments Waiver Confinement Waiver - (RMD) Waiver - Terminal Illness Waiver | <u>5 Year:</u> 2.25% -75 1.50% - 80 <u>7 Year:</u> 2.50% -75 1.70% - 80 |

Immediate Annuities



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