## Simple Series - Index Annuities

Index Annuities	Bonus	Account Options	Current Rates (as of 9/17/18)	Surrender Charges	Ages	Premiums	Riders	
		1-Year Interest	1.30%			1st Year Only	Income For Life, Nursing Home Waiver, Terminal Illness	
	12% Total	1-Year Pt-to-Pt Cap	2.50%	44.7				
MarketTwelve	6% of premiums	1-Year Daily Avg Cap	2.75%	14 Years 20,20,19,19,18,17,16,	0-75	Minimum \$30,000 NQ/Q		
Bonus Index <sup>®</sup>	year 1; 2% of AV	1-Year Monthly Avg Part	40.00%	14,12,10,8,6,4,2%	0-73	Maximum		
	years 2, 3, 4	1-Year Monthly Cap	1.10%	,,, ., ., ., ., .,		\$1 Million <sup>1</sup>		
		2-Year Monthly Avg Cap	6.00%			•		
	BONUS	1-Year Interest	1.50%			1st Year Only	Income For Life,	
	SPECIAL!	1-Year Pt-to-Pt Cap	3.00%	3				
MarketPower	12% on all	1-Year Daily Avg Cap	3.50%	14 Years <sup>3</sup>	0-75	Minimum \$20.000 NQ/Q	Nursing Home	
Bonus Index <sup>®</sup>	first-year	1-Year Monthly Avg Part	50.00%	20,20,19,19,18,17,16, 14,12,10,8,6,4,2%	0-75	\$20,000 NQ/Q Maximum	Waiver,	
	premium	1-Year Monthly Cap	1.20%	14, 12, 10,0,0,4,270		\$ 1 Million <sup>1</sup>	Terminal Illness	
	Limited Time	2-Year Monthly Avg Cap	8.00%			Ψ		
	7% Total	1-Year Interest	1.65%			Flexible		
MasketDaastaa	4% of premiums	1-Year Pt-to-Pt Cap	3.50%	9 Years <sup>3</sup>	0-80	Minimum	Income For Life,	
MarketBooster	years 1-5;	1-Year Daily Avg Cap	4.00%	17.5,17.5,17.5,17.5		\$10,000 NQ/\$2,000 Q	Nursing Home Waiver,	
Index <sup>®</sup>	2% of AV year 2	1-Year Monthly Avg Part	50.00%	17.5,13,10,8,6%		<u>Maximum</u>	Terminal Illness	
	1% of AV year 3	1-Year Monthly Cap	1.25%			\$ 1 Million <sup>1</sup>		
		1-Year Interest	2.00%		0-80	Flexible		
		1-Year Pt-to-Pt Cap	5.00%	1			Return of Premium, Income For Life, Nursing Home Waiver, Terminal Illness	
MarketTen Bonus Index <sup>®</sup>	<b>6%</b> of premiums years 1-5	1-Year Daily Avg Cap	6.00%	10 Years <sup>3</sup>		<u>Minimum</u> \$30,000 NQ/Q <b>Maximum</b>		
		1-Year Monthly Avg Part	60.00%	10,10,10,10,10,				
	years 1-5	1-Year Monthly Cap	1.30%	9,8,7,6,4%		\$ 1 Million <sup>1</sup>		
		2-Year Monthly Avg Cap	8.00%	1		φ i iviiiiioii		
		1-Year Interest	2.00%			Flexible	Return of Premium,	
Builder Bonus		1-Year Pt-to-Pt Cap	5.00%	1				
Index®	6%	1-Year Daily Avg Cap	6.00%	9 Years		<u>Minimum</u>	Income For Life,	
CT, DE, MN, MT,	of premium year 1	1-Year Monthly Avg Part	60.00%	9,8,7,6.5,5.5,4.5,	0-80	\$30,000 NQ/Q	Nursing Home	
NV, OK, OR, TX, UT &	,	1-Year Monthly Cap	1.30%	3.5,2.5,1.5%		Maximum 0.4 May 1	Waiver, Terminal Illness	
WA Only		2-Year Monthly Avg Cap	8.00%			\$ 1 Million <sup>1</sup>	i eiminai iliness	
		1-Year Interest	2.75%			Flexible		
		1-Year Pt-to-Pt Cap	6.00%			1 10/11010		
		1-Year Pt-to-Pt Part	55.00%	10 Years <sup>3</sup>		Minimum	Income For Life,	
MarketValue		1-Year Monthly Avg Cap	7.00%	10 Years 12,12,12,12,11,	0-80 <sup>3</sup>	\$10,000 NQ/Q	Nursing Home	
Index <sup>®</sup>		1-Year Monthly Avg Part	100.00%	10,8,6,4,2%	0 00	Maximum	Waiver,	
		1-Year Monthly Cap	1.90%	, , , ,		\$ 1 Million <sup>1</sup>	Terminal Illness	
		2-Year Monthly Avg Cap	20.00%	1				
Income			Withdrawal			Income Withdrawal		
Benefit Rider	Description	Income Withdrawals	Availability	Issue Requirements	Ages	Percentage	Rider Charge	
Income For Life (Optional Rider)  Available on all Simple Series annuities	6% compounded accumulation for up to 10 years on the Benefit Base	Lifetime income based on the greater of the Benefit Base or the Accumulation Value, multiplied by the Income Withdrawal Percentage	May begin anytime after 2nd contract year and age 50	Owner & annuitant must be same person to elect unless owner is non-natural		4.75% at Age 65 for Single Life See Income For Life Agent Guide (ET-IBR-1102) for additional Income Withdrawal Percentages	Annual Fee of 0.75% of the Accumulation Value	



<sup>•</sup> Minimum Guaranteed Rates for Index Annuities: 1-Yr Int Acct: 1.00%; 1-Yr Pt-to-Pt Cap: 1.00%; 1-Yr Avg Cap: 1.00%; 1-Yr Mo Avg Part: 10.00%; 1-Yr Mo Cap: 0.50%; 2-Yr Mo Avg Cap: 3.00%; 1-Yr Pt-to-Pt Part: 10%; 2-Yr Pt-to-Pt Part: 20%

<sup>•</sup> Free Withdrawals on Index Annuities: Interest only 1st contract year, 10% of Account Value years 2+

## Strategic Series - Index Annuities

Index Annuities	Account Options	Current Rates (as of 9/17/18)	Surrender Charges	Ages	Premiums		Riders	
DynaMARC Index® Index information: www.solactive.com Ticker symbol: GSDYNMO5  Accumulator MarcSeven Index® Index information: www.solactive.com Ticker	1-Year Interest 1-Year Pt-to-Pt Part (Dynamo) 2-Year Pt-to-Pt Part (Dynamo) 1-Year Pt-to-Pt Cap 1-Year Monthly Cap 1-Year Interest 1-Year Pt-to-Pt Part (Dynamo) 2-Year Pt-to-Pt Part (Dynamo) 1-Year Pt-to-Pt Cap	2.60% 80.00% 100.00% 5.00% 1.85% 3.00% 90.00% 100.00% 6.00%	10 Years <sup>3</sup> 10, 10, 10, 10, 10, 9, 8, 7, 6, 4%  7 Years <sup>3</sup> 9, 8, 7, 6.5, 5.5, 4.5, 3.5%	0-80	Min \$10,00 Max \$1 N Fle Min \$10,00	xible imum 10 NQ/Q imum Aillion <sup>1</sup> xible imum 10 NQ/Q imum imum 10 NQ/Q imum	Strategic Inco Nursing Home W Illne Nursing Hom Terminal	/aiver, Terminal ss ne Waiver <sup>4</sup> ,
income MarcSeven Index° Index information: www.solactive.com Ticker symbol: GSDYNMO5	1-Year Monthly Cap 1-Year Interest 1-Year Pt-to-Pt Part (Dynamo) 2-Year Pt-to-Pt Part (Dynamo) 1-Year Pt-to-Pt Cap 1-Year Monthly Cap	1.75% 2.25% 75.00% 90.00% 5.00% 1.40%	1.75% 2.25% 75.00% 90.00% 5.00% 7 Years <sup>3</sup> 9, 8, 7, 6.5, 5.5, 4.5, 3.5%		\$ 1 Million <sup>1</sup> Flexible Minimum \$10,000 NQ/Q Maximum \$ 1 Million <sup>1</sup>		Automatic Income Rider, Nursing Home Waiver, Terminal Illness	
Income Benefit Rider	Description	Income Withdrawals		Withdrawal Availability	Issue Requirements	Ages	Withdrawal Percentage	Rider Charge
Strategic Income Option (Optional Rider)  Available on DynaMARC Index Annuity	4.00% plus weighted average index/ interest credits, compounded for up to 10 years; 10% Benefit Base bonus on all firstyear premiums	Lifetime income based on the Benefit Base, multiplied by the Income Withdrawal Percentage		May begin anytime after 1st contract year and age 50	Owner & annuitant must be same person to elect unless owner is non-natural	0-80	4.75% at Age 65 for Single Life See Strategic Income Option Agent Guide (ET-SIO- 1102) for additional Income Withdrawal Percentages	Annual Fee of 0.95% of the Accumulation Value
		Lifetime income based on the Benefit Base, multiplied by the Income Withdrawal Percentage						

## **Fixed Annuities**

	Multi-Year Guarantee Annuities	Ages	Guarantee Period	Current Rates (as of 5/15/18)	Premiums	Surrender Charges	Free Withdrawals	Death Benefit	Riders
	Certainty Select <sup>®</sup>		3 Years	2.50%	Single	10,10,9% <sup>3</sup>			
		0-90	5 Years	3.00%	Minimum	10,10,9,9,8% <sup>3</sup>	Cumulative Interest Beginning	Full	Nursing Home Waiver <sup>4</sup> , Terminal Illness
			6 Years	3.10%	0% \$10,000 NQ/Q 0% <u>Maximum</u>	10,10,9,9,8,8% <sup>3</sup>			
			8 Years	3.20%		10,10,9,9,8,8,7,7% <sup>3</sup>	Immediately		
			10 Years	3.25%	\$ 1 Million <sup>1</sup>	10,10,9,9,8,8,7,7,6,5% <sup>3</sup>			

Traditional Fixed Annuity	Ages	Premium Bonus	Current Rates (as of 10/16/18) Year 1	Premiums	MVA	Surrender Charges	Free Withdrawals	Riders
ChoiceFour <sup>®</sup> (Base Contract)		None	3.25%	Minimum \$10,000 NQ/Q Maximum \$1 Million <sup>1</sup>	None	9 Years <sup>3</sup> 12,11,10,9,8,7,6,4,2%	Prior 12 months interest	Nursing Home Waiver <sup>4</sup> , Terminal Illness
ChoiceFour <sup>®</sup> (MVA)	0-85	1.50%	3.25%		Yes	9 Years <sup>3</sup> 12,11,10,9,8,7,6,4,2%	Prior 12 months interest	
ChoiceFour <sup>®</sup> (Liquidity)	0-65	None	3.00%		None	6 Years <sup>3</sup> 12,11,10,9,8,7%	Interest only on 1st contract year, <sup>2</sup> 10% of Account Value years 2+	
ChoiceFour® (Liquidity + MVA)	1.50%		3.00%	•	Yes	6 Years <sup>3</sup> 12,11,10,9,8,7%	Interest only on 1st contract year, <sup>2</sup> % 10% of Account Value years 2+	

Single Premium	Ages	Annuity Options	\$100,000 Premium		Minimum	Payment			
Immediate Annuity			Current Rates (as of 9/17/18)	Monthly Payment	Payment	Modes	Premiums	Additional Notes	
	0-90	Fixed	5-Year Fixed Period	\$1,741.28	\$100	Monthly Quarterly Semi-Annually Annually	Single	Payments may	
		Period	10-Year Fixed Period	\$944.12			Minimum \$30,000 NQ/Q Maximum \$ 1 Million <sup>1</sup>	vary in states with Premium Tax: CA, ME, NV, SD, WV, WY	
Confidence		5-20	15-Year Fixed Period	\$684.72					
		Years	20-Year Fixed Period	\$563.12					
Income Annuity <sup>®</sup>	0-85	Single	Life Only - Male 65	\$568.76				Life payments may vary by	
		& Joint	Life Only - Female 65	\$520.30					
		Life	Joint Life - M65 / F65	\$457.97				qualified type	

<sup>&</sup>lt;sup>1</sup>Maximum cumulative premium for all products is \$1,000,000, including any inforce life policies or annuity contracts. Higher amounts require Home Office approval.

Minimum Guaranteed Contract Value for all Index Annuities except MarketTen Bonus & DynaMARC: 87.5% of premium minus withdrawals, accumulated at the Minimum Guaranteed Contract Rate (2% for 2018 contracts). Minimum Guaranteed Contract Value for MarketTen Bonus & DynaMARC: 100% of premium minus withdrawals, accumulated at the Minimum Guaranteed Contract rate (1% for 2018 contracts), less surrender charges. Minimum Guaranteed Contract Value for ChoiceFour: 100% of premium minus withdrawals, accumulated at the Minimum Guaranteed Contract rate (2% for 2018 contracts), less surrender charges.

Minimum Guaranteed Contract rate (2% for 2018 contracts), less surrender charges.

Life Insurance Company



<sup>&</sup>lt;sup>2</sup>By Current Company Practice

<sup>&</sup>lt;sup>3</sup>May vary by state and/or issue age

<sup>&</sup>lt;sup>4</sup>Available through age 80